SECTION A: SOLICITATION/CONTRACT FORM

BPA NUMBER: GS00Q16AEA1001
GSA FSS for SIIss
BLANKET PURCHASE AGREEMENT

In the spirit of the Federal Acquisition Streamlining Act, the General Services Administration (GSA) and Acumen Solutions hereby agree to enter into a Federal Supply Schedule (FSS) Blanket Purchase Agreement (BPA) for Salesforce Implementation, Integration, and Support Services (SIIss) as detailed in this agreement.

FSS BPAs decrease costs, reduce paperwork, and save time by providing opportunities for improved discounts, leverage buying power through volume purchasing, enabling streamlined ordering procedures and reduce procurement lead time. The end-result is a purchasing mechanism for the Government that works better and costs less.

BPA DISCOUNT TABLE
As detailed in this BPA, section B.2, this BPA does not contain prices. It contains the minimum discounts to be applied against the FSS Contract Prices existing at time of order issuance.

<table>
<thead>
<tr>
<th>Contractor</th>
<th>GSA FSS Contract Number(s.)</th>
<th>Minimum % Discount from GSA FSS Contract Prices</th>
</tr>
</thead>
<tbody>
<tr>
<td>Acumen Solutions</td>
<td>GS35F0287P</td>
<td></td>
</tr>
</tbody>
</table>

BPA Contractor Point of Contract (to be completed by offeror)

<table>
<thead>
<tr>
<th>Name</th>
<th>Title</th>
<th>Office Phone</th>
<th>Mobile Phone</th>
<th>E-mail</th>
</tr>
</thead>
<tbody>
<tr>
<td>Jay Tansing</td>
<td>Managing Director</td>
<td>703.600.4075</td>
<td>703.304.1246</td>
<td><a href="mailto:tansing@acumensolutions.com">tansing@acumensolutions.com</a></td>
</tr>
</tbody>
</table>
NOTICE: By signing this BPA, members of your company agree that no exceptions to the RFQ or any assumptions, conditions or special language contained in their quote will have any force or affect unless specifically noted in this BPA document. As with any FSS order this does not preclude the ability to negotiate terms and conditions specific to a particular task order that does not conflict with the underlying FSS Contract or this BPA.

Additional Terms and Conditions

The discounts stated in this BPA Apply only to the prices existing in the underlying GSA FSS contract at time of order issuance. The discounts do not apply to anything not priced on the underlying GSA FSS price list (e.g., travel costs). This BPA shall become effective upon the date shown in the GSA Contracting Officer’s signature block.

Jay Tang
11-4-15
Contractor’s Signature Line (print and sign name) Date

DEBORAH AUBERT
Digitally signed by DEBORAH AUBERT
DN: c=US, o=U.S. Government, ou=General Services Administration, cn=DEBORAH AUBERT,
0.9.2342.19200300.100.1.1=47001000023392
Date: 2015.12.21 15:18:34 -05'00'

Contracting Officer Date